

ICICI Bank

Performance Highlights

| Particulars (₹ cr) | 3QFY18 | 2QFY18 | % chg (qoq) | 3QFY17 | % chg (yoy) |
|--------------------|--------|--------|-------------|--------|-------------|
| NII | 5,705 | 5,709 | (0.1) | 5,364 | 6.4 |
| Pre-prov. profit | 5,057 | 6,986 | (27.6) | 5,524 | (8.5) |
| PAT | 1,650 | 2,058 | (19.8) | 2,442 | (32.4) |

Source: Company, Angel Research

ICICI Bank PAT for the 3QFY18 declined 32% yoy to ₹1,650cr affected by higher provision and weak other income. Key positive during the quarter was the divergence with RBI as FY17 NPA was lower than the threshold required for disclosure.

Healthy growth in retail advances

During 3QFY18, the bank's advances grew by 10.5% yoy (4.7% qoq), aided by healthy retail loan book growth of 22.4% yoy. The main drivers leading to the growth in the retail loan book were Personal loans and credit card loan, which grew by 44.7% and 26.9% yoy respectively. Retail contribution to total loans increased to 54% as compared to 49% in the corresponding quarter of the previous year. The corporate loan book grew 4.6% yoy (3.5% qoq).

Deposits growth was modest at 11% yoy, while CASA deposits saw a growth of 12.4% yoy, resulting in improvement in CASA ratio by 0.52bp yoy to 50.4%. The Reported NIM fell by 13bp qoq to 3.14%, with domestic NIM at 3.53% as compared to 3.57% in 2QFY18. The Compression in NIM largely owing to international operation.

On the asset quality front, the bank witnessed slippages during the quarter to the tune of ₹4,380cr (annualized slippage ratio at 3.5% Vs 3.9 in Q2FY18). The Gross NPA ratio fell 5bp sequentially to 7.82%, whereas the Net NPA declined 23bp qoq to 4.2%. In Q4FY18 bank has to take additional provision for NCLT-2, current provision held at 36.4% whereas RBI requirement is 50%. Total exposure wherein stands at ₹11,400cr spread over 16 accounts.

Outlook & Valuation: At the current market price, the bank's core banking business (after adjusting value of subsidiaries) is trading at 1.1x FY20E ABV. We believe strength of liability franchise (CASA-50%), shift in loan mix towards retail assets and better rated companies, Strong capitalization (tier I of 14.6%), and steady improvement in stress loan and going forward quick resolution under IBC would be the key trigger for multiple expansion. We recommend a Buy rating on the stock, with a target price of ₹416.

Key financials (Standalone)

| Key financials (Stand | laione) | | | |
|-----------------------|---------|---------|---------|---------|
| Y/E March (₹ cr) | FY2017 | FY2018E | FY2019E | FY2012E |
| NII | 21,738 | 22,992 | 26,390 | 30,871 |
| % chg | 2 | 6 | 15 | 17 |
| Net profit | 9,802 | 7,726 | 9,382 | 14,185 |
| % chg | 8.0 | (21.2) | 21.4 | 51 |
| NIM (%) | 3.2 | 3.1 | 3.2 | 3.2 |
| EPS (₹) | 15 | 12 | 15 | 22 |
| P/E (x) | 22 | 27 | 22 | 15 |
| P/ABV (x) | 3 | 2 | 2 | 2 |
| RoA (%) | 1.3 | 1.0 | 1.0 | 1.4 |
| RoE (%) | 10 | 8 | 9 | 12 |

Source: Company, Angel Research; Note: CMP as of February 15, 2018

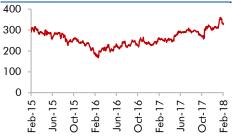
| BUY | |
|-------------------|-----------|
| CMP | ₹328 |
| Target Price | ₹416 |
| Investment Period | 12 Months |

| Stock Info | |
|--------------------|------------|
| Sector | Banking |
| Market Cap (₹ cr) | 2,11,094 |
| Beta | 1.6 |
| 52 Week High / Low | 365.7/241 |
| Avg. Daily Volume | 11,43,723 |
| Face Value (₹) | 2 |
| BSE Sensex | 34,300 |
| Nifty | 10,546 |
| Reuters Code | ICBK.NS |
| Bloomberg Code | ICICIBC@IN |
| | |

| Shareholding Pattern (%) | |
|--------------------------|------|
| Promoters | NA |
| MF / Banks / Indian Fls | 42.1 |
| FII / NRIs / OCBs | 47.3 |
| Indian Public / Others | 10.6 |

| Abs. (%) | 3m | 1yr | 3yr | |
|------------|-----|------|------|--|
| Sensex | 3.7 | 20.6 | 17.0 | |
| ICICI Bank | 4.2 | 28.3 | 5.2 | |

3-year price chart



Source: Company, Angel Research

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Exhibit 1: 3QFY2018 performance (Standalone)

| Particulars (₹ cr) | 2QFY17 | 3QFY17 | 4QFY17 | 1QFY18 | 2QFY18 | 3QFY18 | % YoY | % QoQ |
|--------------------------------|--------|--------|--------|---------|---------|---------|---------|---------|
| Interest earned | 13,639 | 13,618 | 13,569 | 13,459 | 13,577 | 13,665 | 0.3 | 0.6 |
| - on Advances / Bills | 9,905 | 9,870 | 9,991 | 9,847 | 10,090 | 10,238 | 3.7 | 1.5 |
| - on investments | 2,997 | 2,948 | 2,622 | 2,827 | 2,879 | 2,860 | (3.0) | (0.7) |
| - on balance with RBI & others | 38 | 126 | 282 | 199 | 145 | 154 | 22.7 | 6.4 |
| - on others | 699 | 675 | 674 | 586 | 463 | 412 | (38.9) | (10.9) |
| Interest Expended | 8,386 | 8,254 | 7,606 | 7,869 | 7,868 | 7,960 | (3.6) | 1.2 |
| Net Interest Income | 5,253 | 5,364 | 5,962 | 5,590 | 5,709 | 5,705 | 6.4 | (0.1) |
| Other income | 9,119 | 3,938 | 3,017 | 3,388 | 5,186 | 3,167 | (19.6) | (38.9) |
| - Fee income | 2,356 | 2,495 | 2,446 | 2,377 | 2,570 | 2,639 | 5.8 | 2.7 |
| - Treasury income | 6412 | 893 | 503 | 858 | 2193 | 66 | (92.6) | (97.0) |
| - Others | 351 | 550 | 68 | 153 | 423 | 462 | (16.0) | 9.2 |
| Operating income | 14,372 | 9,302 | 8,979 | 8,978 | 10,895 | 8,872 | (4.6) | (18.6) |
| Operating expenses | 3,736 | 3,778 | 3,867 | 3,794 | 3,909 | 3,814 | 1.0 | (2.4) |
| - Employee expenses | 1,556 | 1,406 | 1,480 | 1,511 | 1,514 | 1,363 | (3.1) | (10.0) |
| - Other Opex | 2,180 | 2,372 | 2,387 | 2,283 | 2,395 | 2,452 | 3.4 | 2.4 |
| Pre-provision Profit | 10,636 | 5,524 | 5,112 | 5,184 | 6,986 | 5,057 | (8.5) | (27.6) |
| Provisions & Contingencies | 7082 | 2712.7 | 2898 | 2608.74 | 4502.93 | 3569.56 | 31.6 | (20.7) |
| PBT | 3,554 | 2,812 | 2,214 | 2,575 | 2,483 | 1,488 | (47.1) | (40.1) |
| Provision for Tax | 451 | 369 | 189 | 526 | 425 | -162 | (143.9) | (138.1) |
| PAT | 3,103 | 2,442 | 2,025 | 2,050 | 2,058 | 1,650 | (32.4) | (19.8) |
| Effective Tax Rate (%) | 12.7 | 13.1 | 8.5 | 20.4 | 17.1 | -10.9 | | |

Source: Company, Angel Research

Exhibit 2: Strong Retail lending supports Loan Growth

| Particulars (₹ cr) | 2QFY17 | 3QFY17 | 4QFY17 | 1QFY18 | 2QFY18 | 3QFY18 | % YoY | % QoQ |
|--------------------|----------|----------|----------|----------|----------|----------|--------|-------|
| Domestic Corporate | 1,25,829 | 1,29,921 | 1,26,735 | 1,24,372 | 1,31,316 | 1,35,949 | 4.6 | 3.5 |
| Overseas branches | 91,305 | 82,802 | 74,741 | 71,468 | 71,934 | 70,754 | (14.6) | (1.6) |
| SME | 19,533 | 21,044 | 22,283 | 20,883 | 20,760 | 24,764 | 17.7 | 19.3 |
| Retail Total | 2,17,588 | 2,23,703 | 2,40,472 | 2,47,352 | 2,58,770 | 2,73,920 | 22.4 | 5.9 |
| Total | 4,54,255 | 4,57,469 | 4,64,232 | 4,64,075 | 4,82,780 | 5,05,387 | 10.5 | 4.7 |
| Loan Mix (%) | | | | | | | | |
| Domestic Corporate | 28 | 28 | 27 | 27 | 27 | 27 | | |
| Overseas branches | 20 | 18 | 16 | 15 | 15 | 14 | | |
| SME | 4 | 5 | 5 | 5 | 4 | 5 | | |
| Retail Total | 48 | 49 | 52 | 53 | 54 | 54 | | |

Source: Company, Angel Research

During 3QFY2018, the bank's advances grew by 10.5% yoy (4.7% qoq), aided by healthy retail loan book growth of 22.4% yoy. The main drivers leading to the growth in the retail loan book were Personal loans and credit card loan, which grew by 44.7% and 26.9% yoy respectively. Retail contribution to total loans increased to 54% as compared to 49% in the corresponding quarter of the previous year. The corporate loan book grew 4.6% yoy (3.5% qoq).

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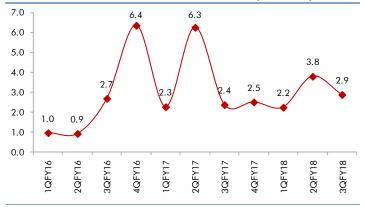
Exhibit 3: Asset Quality Analysis

| Particulars (₹ cr) | 2QFY17 | 3QFY17 | 4QFY17 | 1QFY18 | 2QFY18 | 3QFY18 | % YoY | % QoQ |
|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | | | | | | | |
| Opening gross NPA | 27,563 | 32,548 | 38,085 | 42,552 | 43,148 | 44,489 | 36.7 | 3.1 |
| Add: gross additions | 8,089 | 7,037 | 11,289 | 4,976 | 4,674 | 4,380 | (37.8) | (6.3) |
| Slippages (%) | 1.8 | 1.5 | 2.4 | 1.1 | 1.0 | 0.9 | | |
| Closing gross NPAs | 32,548 | 38,085 | 42,552 | 43,148 | 44,489 | 46,039 | 20.9 | 3.5 |
| GNPA (%) | 6.12 | 7.2 | 7.89 | 7.99 | 7.87 | 7.82 | | |
| Less - Provision | 16,065 | 17,930 | 17,101 | 17,842 | 20,359 | 22,229 | 24.0 | 9.2 |
| Net NPAs | 16,483 | 20,155 | 25,451 | 25,306 | 24,130 | 23,810 | 18.1 | (1.3) |
| Net NPA (%) | 3.2 | 4.0 | 4.9 | 4.9 | 4.4 | 4.2 | | |
| PCR | 49 | 47 | 40 | 41 | 46 | 48 | | |
| Standard Restructured | 6,300 | 6,400 | 4,300 | 2,400 | 2,000 | 1,800 | (71.9) | (10.0) |
| Std. Rest. Adv. as % of Loan Book | 1.4 | 1.4 | 0.9 | 0.5 | 0.4 | 0.4 | | |

Exhibit 4: Declining trend in sub-investment grade exposures

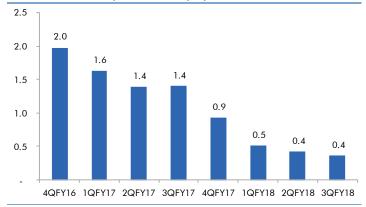
| Particulars (₹ cr) | Exposure at 3QFY17 | % of total Exposure o | Exposure at 4QFY17 | % of total Exposure o | Exposure at 1QFY18 | % of total Exposure | Exposure at 2QFY18 | % of total Exposure | Exposure at 3QFY18 | % of total Exposure |
|-----------------------------|--------------------|--------------------------|--------------------|--------------------------|--------------------|------------------------|--------------------|------------------------|--------------------|------------------------|
| Sector | | | | | | | | | | |
| Power | 8,350 | 0.9 | 6,230 | 0.7 | 7,080 | 0.8 | 6,840 | 0.7 | 6,530 | 0.7 |
| Mining | 5,550 | 0.6 | 5,230 | 0.6 | 5,590 | 0.6 | 5,750 | 0.6 | 5,780 | 0.6 |
| Iron/Steel | 4,490 | 0.5 | 3,970 | 0.4 | 3,990 | 0.4 | 4,010 | 0.4 | 4,430 | 0.4 |
| Others (cement, rigs, etc.) | 5,680 | 0.6 | 290 | - | 320 | - | 410 | 0.3 | 420 | - |
| Promoter entities | 3,420 | 0.4 | 3,270 | 0.3 | 3,330 | 0.4 | 2,580 | 0.3 | 1,920 | 0.2 |
| Total | 27,490 | 3.0 | 18,990 | 2.0 | 20,310 | 2.2 | 19,590 | 2.3 | 19,080 | 1.9 |

Exhibit 5: Credit costs (%) declined sequentially



Source: Company, Angel Research

Exhibit 6: SR stayed stable gog at 0.4% of loans



Source: Company, Angel Research, SR- Standard Restructured

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Exhibit 7: SOTP valuation summary

| Particulars | % | Valuation Methodology | Value/share (₹) |
|---|-----|--------------------------|-----------------|
| Value of ICICI standalone | 100 | 1.8x FY20E AB\ | / 301 |
| Subsidiaries | | | |
| ICICI Prudential Life | 55 | On Current M.Cap | 50 |
| General Insurance | 56 | On Current M.Cap | 32 |
| Mutual Fund | 51 | 8% of current AUM | ۱8 |
| Other (Home Fin, VC, Securities PD and Overseas subsidiaries) | | | 43 |
| Total subsidiaries' value @ 20% discount | | | 115 |
| Fair value per share | | | 416 |

Source: Company, Angel Research

Outlook & Valuation: At the current market price, the bank's core banking business (after adjusting value of subsidiaries) is trading at 1.1x FY20E ABV. We believe strength of liability franchise (CASA-50%), shift in loan mix towards retail assets and better rated companies, Strong capitalization (tier I of 14.6%), and steady improvement in stress loan and going forward quick resolution under IBC would be the key trigger for multiple expansion. We recommend a Buy rating on the stock, with a target price of ₹416.

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Exhibit 8: Income statement (Standalone)

| Y/E March (₹ cr) | FY15 | FY16 | FY17 | FY18E | FY19E | FY20E |
|------------------------|--------|--------|----------|--------|--------|--------|
| Net Interest Income | 19,040 | 21,224 | <u> </u> | 22,992 | | 30,871 |
| | | Ÿ | Ÿ | · | • | • |
| - YoY Growth (%) | 16 | 11 | 2 | 6 | 15 | 17 |
| Other Income | 12,175 | 15,323 | 19,503 | 15,586 | 16,631 | 19,292 |
| - YoY Growth (%) | 17 | 26 | 27 | (20) | 7 | 16 |
| Operating Income | 31,215 | 36,547 | 41,241 | 38,578 | 43,021 | 50,164 |
| - YoY Growth (%) | 16 | 17 | 13 | (6) | 12 | 17 |
| Operating Expenses | 11,496 | 12,684 | 14,754 | 15,691 | 18,029 | 20,811 |
| - YoY Growth (%) | 12 | 10 | 16 | 6 | 15 | 15 |
| Pre - Provision Profit | 19,719 | 23,863 | 26,487 | 22,887 | 24,992 | 29,352 |
| - YoY Growth (%) | 19 | 21 | 11 | (14) | 9 | 17 |
| Prov. & Cont. | 3,900 | 11,668 | 15,207 | 14,372 | 12,139 | 9,920 |
| - YoY Growth (%) | 48 | 199 | 30 | (5) | (16) | (18) |
| Profit Before Tax | 15,819 | 12,196 | 11,279 | 8,515 | 12,852 | 19,432 |
| - YoY Growth (%) | 13.2 | (23) | (8) | (25) | 51 | 51 |
| Prov. for Taxation | 4,645 | 2,469 | 1,478 | 789 | 3,470 | 5,247 |
| - as a % of PBT | 29 | 20 | 13 | 9 | 27 | 27 |
| PAT | 11,174 | 9,726 | 9,802 | 7,726 | 9,382 | 14,185 |
| - YoY Growth (%) | 14 | (13) | 1 | (21) | 21.4 | 51 |

Exhibit 9: Balance sheet (Standalone)

| Y/E March (₹ cr) | FY15 | FY16 | FY1 <i>7</i> | FY18E | FY19E | FY20E |
|---------------------|----------|----------|--------------|----------|----------|-----------|
| Equity | 1,167 | 1,170 | 1,171 | 1,290 | 1,290 | 1,290 |
| Reserve & Surplus | 79,262 | 88,566 | 98,780 | 1,04,249 | 1,11,755 | 1,23,104 |
| Networth | 80,429 | 89,736 | 99,951 | 1,05,540 | 1,13,046 | 1,24,394 |
| Deposits | 3,61,563 | 4,21,426 | 4,90,039 | 5,43,943 | 6,20,095 | 7,13,110 |
| - Growth (%) | 9 | 17 | 16 | 11 | 14 | 15 |
| Borrowings | 1,72,417 | 1,74,807 | 1,47,556 | 1,59,361 | 1,80,078 | 2,05,288 |
| Other Liab. & Prov. | 31,720 | 34,726 | 34,245 | 32,945 | 58,210 | 81,448 |
| Total Liabilities | 6,46,129 | 7,20,695 | 7,71,791 | 8,41,789 | 9,71,428 | 11,24,240 |
| Cash Balances | 25,653 | 27,106 | 31,702 | 33,963 | 38,718 | 44,526 |
| Bank Balances | 16,652 | 32,763 | 44,011 | 24,411 | 27,829 | 32,003 |
| Investments | 1,86,580 | 1,60,412 | 1,61,507 | 1,87,801 | 2,15,483 | 2,48,872 |
| Advances | 3,87,522 | 4,35,264 | 4,64,232 | 5,19,940 | 6,03,130 | 6,99,631 |
| - Growth (%) | 14 | 12 | 7 | 12 | 16 | 16 |
| Fixed Assets | 4,726 | 7,577 | 7,805 | 8,279 | 9,437 | 10,853 |
| Other Assets | 24,997 | 57,574 | 62,535 | 67,395 | 76,831 | 88,355 |
| Total Assets | 6,46,129 | 7,20,695 | 7,71,791 | 8,41,789 | 9,71,428 | 11,24,240 |
| - Growth (%) | | 12 | 7 | 9 | 15 | 16 |

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Exhibit 10: Ratio analysis (Standalone)

| Y/E March | FY15 | FY16 | FY17 | FY18E | FY19E | FY20E |
|------------------------------|------|------|------|-------|-------|-------|
| Profitability ratios (%) | | | | | | |
| NIMs | 3.2 | 3.3 | 3.2 | 3.1 | 3.2 | 3.2 |
| Cost to Income Ratio | 37 | 35 | 36 | 41 | 42 | 41 |
| RoA | 1.8 | 1.4 | 1.3 | 1.0 | 1.0 | 1.4 |
| RoE | 15 | 11 | 10 | 8 | 9 | 12 |
| B/S ratios (%) | | | | | | |
| CASA Ratio | 45 | 46 | 50 | 50 | 50 | 50 |
| Credit/Deposit Ratio | 1.07 | 1.03 | 0.95 | 0.96 | 0.97 | 0.98 |
| Asset Quality (%) | | | | | | |
| Gross NPAs | 3.3 | 5.2 | 7.9 | 7.7 | 6.7 | 5.3 |
| Net NPAs | 1.4 | 2.7 | 4.9 | 3.1 | 2.7 | 2.1 |
| Slippages | 2.2 | 4.2 | 7.5 | 4.0 | 3.0 | 2.0 |
| Loan Loss Prov. /Avg. Assets | 0.63 | 1.71 | 2.04 | 1.78 | 1.34 | 0.95 |
| Provision Coverage | 41 | 50 | 60 | 60 | 60 | 60 |
| Per Share Data (₹) | | | | | | |
| EPS | 17 | 15 | 15 | 12 | 15 | 22 |
| ABVPS (75% cover.) | 103 | 112 | 116 | 138 | 149 | 167 |
| DPS | 5 | 5 | 2 | 2 | 3 | 4 |
| Valuation Ratios | | | | | | |
| PER (x) | 19 | 22 | 22 | 27 | 22 | 15 |
| P/ABVPS (x) | 3.2 | 2.9 | 2.8 | 2.4 | 2.2 | 2.0 |
| Dividend Yield (%) | 1.4 | 1.4 | 0.7 | 0.7 | 0.9 | 1.3 |
| DuPont Analysis | | | | | | |
| Int Income | 7.9 | 7.7 | 7.3 | 6.8 | 6.9 | 7.0 |
| Int Exp | 4.8 | 4.6 | 4.3 | 4.0 | 4.0 | 4.0 |
| NII | 3.1 | 3.1 | 2.9 | 2.8 | 2.9 | 2.9 |
| (-) Prov. Exp. | 0.6 | 1.7 | 2.0 | 1.8 | 1.3 | 0.9 |
| Adj. NII | 2.4 | 1.4 | 0.9 | 1.1 | 1.6 | 2.0 |
| Other Inc. | 2.0 | 2.2 | 2.6 | 1.9 | 1.8 | 1.8 |
| Op. Inc. | 4.4 | 3.6 | 3.5 | 3.0 | 3.4 | 3.8 |
| Opex | 1.9 | 1.9 | 2.0 | 1.9 | 2.0 | 2.0 |
| PBT | 2.5 | 1.8 | 1.5 | 1.1 | 1.4 | 1.9 |
| Taxes | 0.7 | 0.4 | 0.2 | 0.1 | 0.4 | 0.5 |
| RoA | 1.8 | 1.4 | 1.3 | 1.0 | 1.0 | 1.4 |
| Leverage | 8.1 | 8.0 | 7.9 | 7.9 | 8.3 | 8.8 |
| RoE | 14.5 | 11.4 | 10.3 | 7.5 | 8.6 | 11.9 |

Source: Note - Valuation done on closing price of 15/02/2018

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|--|------------|--|
| 1. Analyst ownership of the stock | No | |
| 2. Angel and its Group companies ownership of the stock | No | |
| 3. Angel and its Group companies' Directors ownership of the stock | No | |
| 4. Broking relationship with company covered | No | |

Note: We have not considered any Exposure below ₹1 lakh for Angel, its Group companies and Directors